PathStone Group

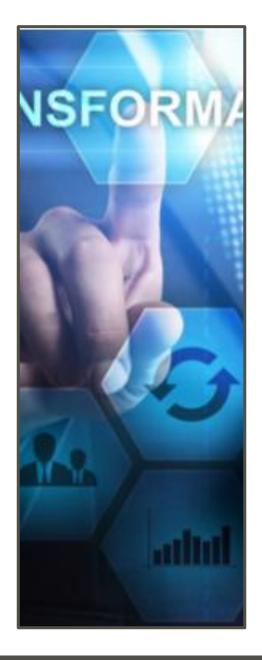




THE CONTINUOUS IMPROVEMENT MODEL

Agenda

- 1. The CI Model: What is it?
- 2. The CI Model purpose and benefits
- 3. Kaizen
- 4. DMAIC and The CI Cycle:
 - Define
 - Measure
 - Analyze
 - Improve
 - Control
- 5. PDCA and DMAIC
- 6. Takeaways

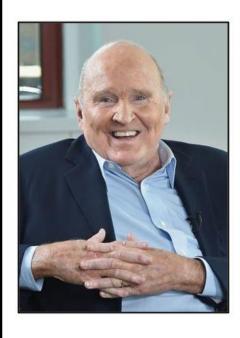


Introduction

What is it?

In Lean, continuous improvement is like a religion. Although it seems like a simple thing to achieve, leaders and teams who are not familiar with process improvement techniques are having a hard time sustaining it.

To **implement this mindset**, we need to understand clearly what exactly continuous improvement is, what **principles** we need to follow, and check some of the **best practices**.



"Innovation doesn't arrive like a thunderbolt. It emerges incrementally, in bits and chugs, forged by a mixed bag of coworkers from up, down, and across the organization."

Jack Welch Former CEO, General Electric

Introduction

Purpose and Benefits

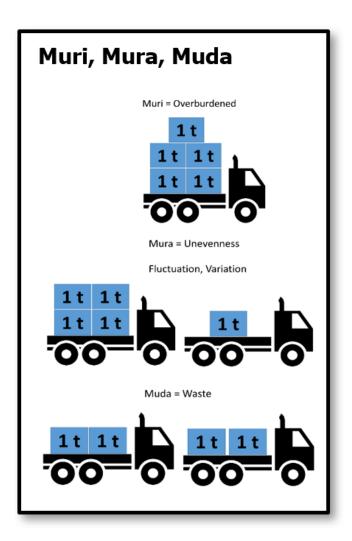
Continuous Improvement is a never-ending strive for perfection in everything we do. In Lean management, continuous improvement is also known as **Kaizen**.

In the Lean methodology, continuous improvement seeks to improve every process in a business by focusing on enhancing the activities that generate the most value for the customer while removing as many waste activities as possible.



There are three definitions of waste in Lean:

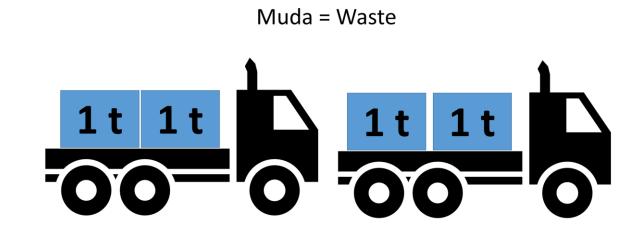
- Muda The eight wastes ("DOWNTIME")
- Mura The waste of unevenness
- . Muri The waste of overburden



Muda – The eight wastes ("DOWNTIME")

Comprises the eight major process wastes: transport, inventory, motion, waiting, overproduction, overprocessing, defects, and non-utilized talent.

Removing all of them completely is **nearly impossible** but focusing on minimizing their negative effects at the workplace is crucial for the successful implementation of continuous improvement.



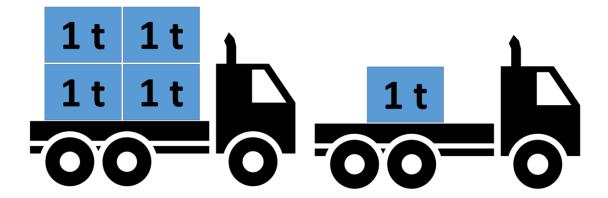
Mura – The waste of unevenness

It is caused by **unevenness** or **inconsistency** in the process. It handles many of the 8 wastes of Muda.

Mura stops our tasks from **flowing smoothly** across the work process and, therefore, gets in the way of reaching continuous flow.

Mura = Unevenness

Fluctuation, Variation

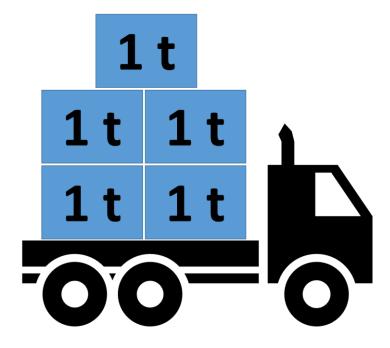


Muri – The waste of overburden

Muri is a major problem for companies that apply push systems. When we assign **too much work to the team**, we **place unnecessary stress** on both the team and process.

Muri is usually a result of Mura and if we want continuous improvement to become part of the business culture, we need to focus on getting rid of those wastes.

Muri = Overburdened



Kaizen

The original meaning of the Japanese word "Kaizen" could be literally translated as "The act of making bad points better".

The more popular translation is "change for better", also standing for improvement.



Kaizen

Kaizen is more of an **internal process** that happens within **our own mind**. The goal is to realize our potential, break the status quo, and this way achieve improvement.

A more precise way to define Kaizen would be of "continuous self-development."

Kaizen Principles

KAIZEN KEY PRINCIPLES

- •Say NO to status quo
- No excuses, find the way
- If something is wrong, fix it on the spot
- It does not have to cost a lot of money
- Involve the team, always

Kaizen

Toyota is the brightest example of a company that made an **excellent practice of continuous improvement**, creating effective management systems to generate, capture, and review improvements in never-ending cycles.

Toyota's overall system of techniques for production management is called the **Toyota Production System (TPS)**. The system rests upon several core principles, one of which is labeled **Kaizen**.

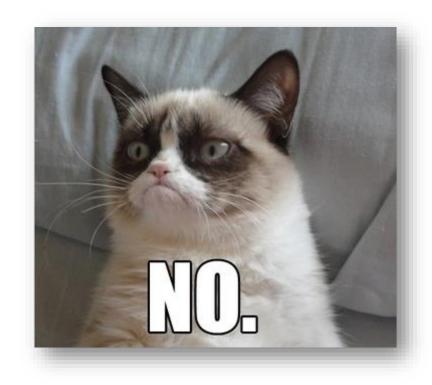


Kaizen

However, most of us are programmed to **resist radical change**; our nervous system wires us for resistance to a big overhaul of any kind.

This truth applies not just to managers but also to the employees we need to carry out our programs for change.

If we have tried to change an organization and met with disappointment, there is no reason to feel guilty, it is challenging and sometimes takes years.

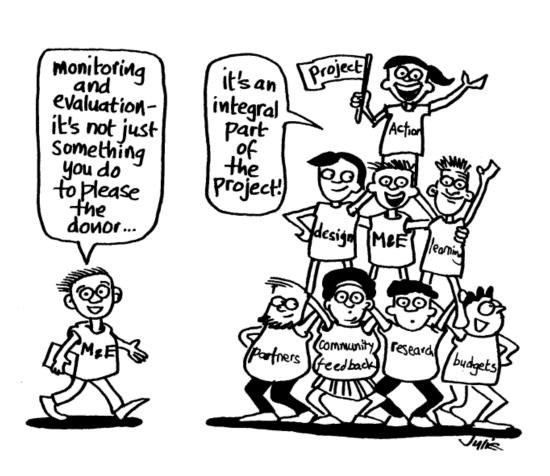


Kaizen

To achieve Kaizen, we need first to adopt the **practice of self-criticism**.

In Japanese, that practice is known as "Hansei."

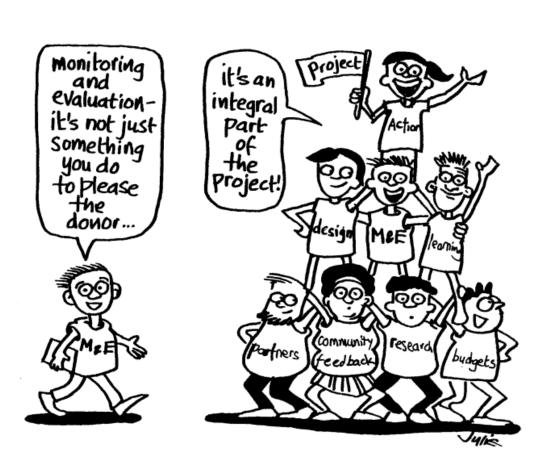
This means that we need to **hold ourselves accountable** and **find room for improvement**, even if everything is going according to plan.



Kaizen

Adopting this type of mindset will give us the ability to **break** the status quo and push ourselves to the **limits**.

While positive thinking will show us everything as a success, it is the negative emotion of "it could've been better" that will give us the motivation to improve continuously and eventually conquer new peaks.

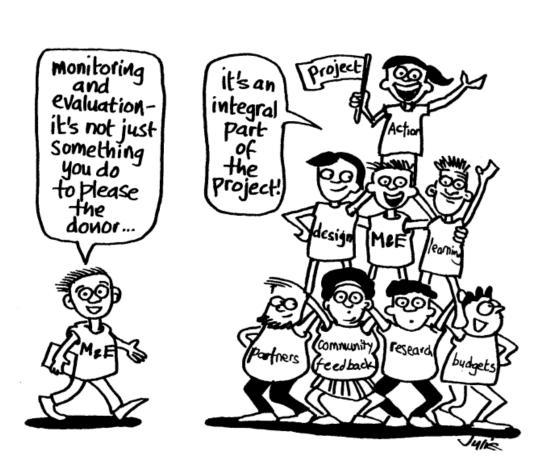


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Kaizen

Some of the most remarkable benefits of having an established Kaizen culture are:

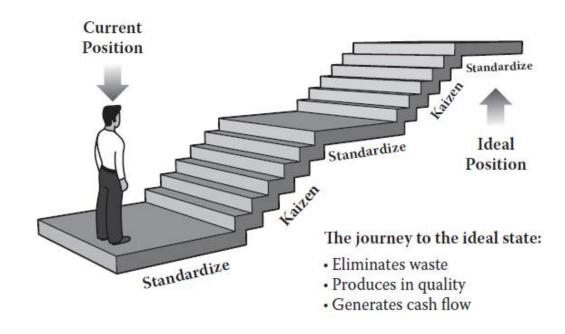
- Everyone Speaks the Same Language
- Creates a Growth Mindset
- Increases Motivation
- Better Acceptance of New Ideas



Kaizen

Kaizen Stabilization.

Once a continuous improvement project has been implemented, the organization needs to stabilize to realize **fully the benefits of the change** and begin the Kaizen Journey to **build momentum** and **stabilization**.



Kaizen

Lowering the Water.

When the kaizen activity is implemented, the water is lowered; the problems that were exposed before are amplified and problems that were being covered up by the inefficiency of the operation are now exposed and causing problems in the operation as well.

Even though this seems like an undesirable scenario, this is the desired condition of kaizen. It is only through this process of kaizen that we can "lower the water" and expose our problems. A problem that is not exposed can never be fixed.



Kaizen

Lowering the Water.

It is one thing to "lower the water," but we must be prepared to deal with what we uncover. This is where stabilization comes into play. It is important for all organizations to have stable operations.

When an organization is establishing a continuous improvement process, the **need for stability is essential** for facilitating the cycle.



"When there is no standard, there is no Kaizen."

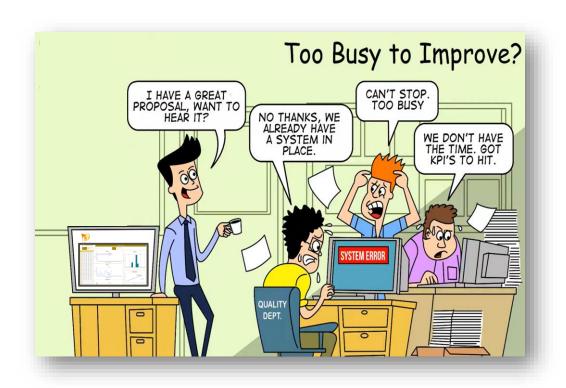
Taiichi Ohno

Kaizen

Lowering the Water.

Establishing **operational KPIs** that need to be managed during implementing the project is helpful for monitoring the contribution of the current projects.

Although it is necessary for the project team to support the changed processes, it is also necessary to manage the level of support that is being used to achieve the current level of results.



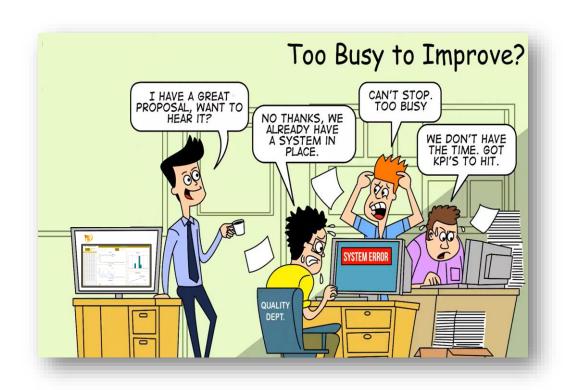
Kaizen

Lowering the Water.

By understanding the **current plant efficiency** and the level of support provided, we can determine the steps for stabilizing the operation.

A lot of excellent projects lose momentum and ultimately fail because the project manager and the plant manager failed to make sure the plant was stabilizing before starting the next level of activity.

This is the leading reason that many organizations give up on the continuous improvement process.



DMAIC and the CI Cycle

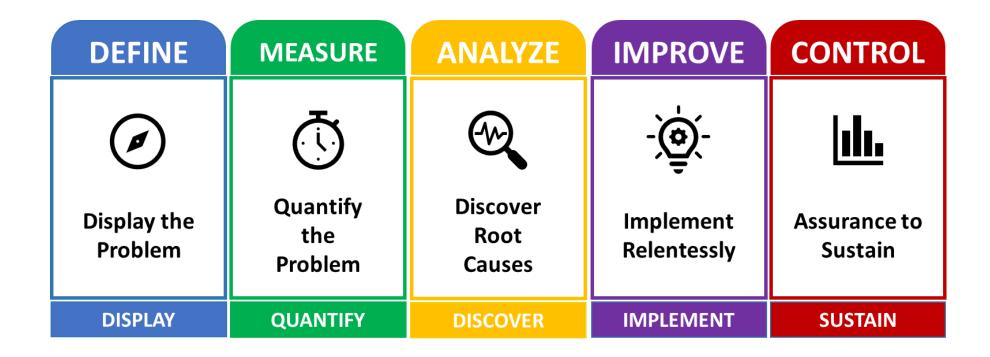
DMAIC is a quality improvement and problem-solving method used to **improve business performance**.

During the DMAIC process, improvement happens project by project; a "project" can be best defined as a "problem scheduled for a solution."

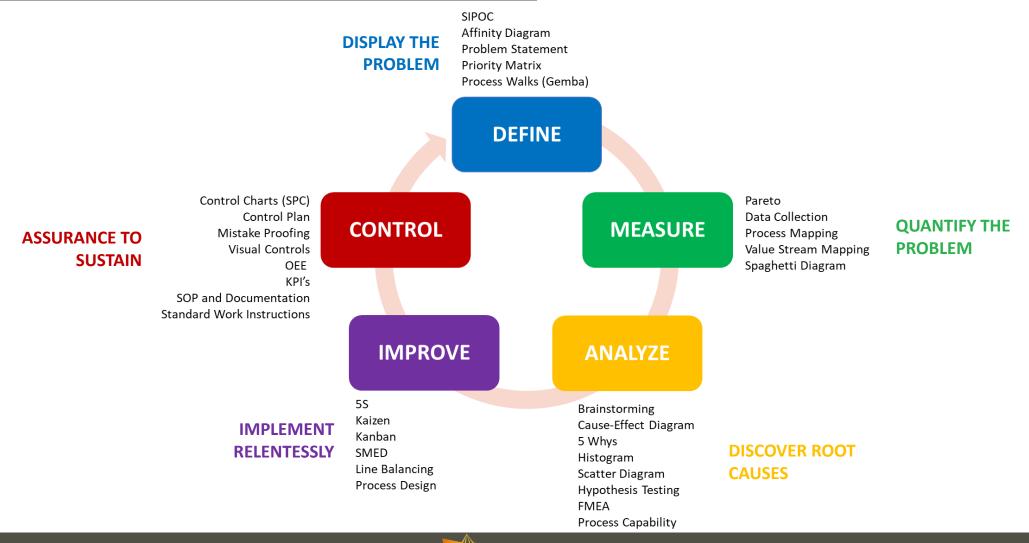
This means management has decided it is **important enough** to schedule the resources it needs to get the problem solved.



DMAIC and the CI Cycle



DMAIC Cycle and Tools.



DMAIC Roadmap.

DEFINE

MEASURE

ANALYZE

IMPROVE

CONTROL

GOAL

- Define the Focus and Improvement initiative
- Define priority

- Understand the flow activity, pain points, waste and impacts
- · Identify priorities
- Map the "To-Be" state
- Layout proposed solutions with impacts
- Pilot the "To-be" and implement the improvement
- Start small, then escalate
- Process solutions are embedded and sustained
- Sustain the change

KEY ACTIVITIES

- 1. Establish Objectives and Scope
- 2. Align objectives with business strategies
- 3. Assess dependencies, risks, constrains, potential roadblocks
- 4. Define metrics to solve or improve

- Map or layout the detailed current state (As-Is)
- 2. Identify waste and/or pain points
- 3. Conduct the analysis to find root causes
- 4. Validate the current state

- 1. Prioritize opportunities
- 2. Team brainstorming
- 3. Select solutions from the analysis
- 4. Conduct change impact assessment
- 5. Analyze the Process Risks (FMEA)

- 1. Determine if a pilot test is required
- Conduct the pilot (or simulation) and review potential risk
- 3. Make necessary changes
- 4. Involve all team members
- 5. Execute plan

- 1. Scale up the new process
- 2. Create system to monitor and controls
- 3. Update relevant documentation that impact other areas
- 4. Update Targets, KPI's
- 5. Hand off to the process owner

KEY

- Write Business Case
- High level map of current state (As-Is)
- Involve process Owner
- Select team

- · Value added analysis
- Ishikawa
- Pareto
- Data collection
- Process flow mapping
- Solution defined
- Baseline measured and root cause identified
- Priorities and Risks identified
- Implementation
- Redefine KPI's
- Change management plan
- "To-Be" documentation
- CI Business Case Closure
- Documentation required
- Process owner takes over

5%

(10%

10%

70%

5%

DEFINE

DEFINE



Display the Problem

DISPLAY

- **Defines the problem,** asking questions of both **internal** and **external customers** to affirm that the issue really exists.
- Focuses the organization on the customer and measures of the customer needs and the process.
- Sets the stage for the project. From this customer's knowledge, the organization or team can select the project charter, scope, and problem definition.
- This is the time to map the process and complete the AS-IS map.
- The **voice** of the customer is used to get the customer focus and viewpoint of the **critical to quality** (CTQ) characteristics of the product or service.

DISPLAY THE PROBLEM

GOAL

- Define the Focus and Improvement initiative
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KEY OUTPUTS

- Write Business Case
- High level map of current state (As-Is)
- Involve process Owner
- Select team

DEFINE

DEFINE



Display the Problem

DISPLAY

Tools for DMAIC Define Phase

- Describe the Stakeholder and/or process owner.
- Collection of the voice of the customer (VOC) using the voice of the customer matrix.
- Voice of the customer to critical to quality translation.
- High-level process map (SIPOC diagram).
- Problem Statement.
- Priority Matrix.
- Process Walks (Gemba Walks) to understand the problem.
- Project Charter template (One-Page Charter is better).

DISPLAY THE PROBLEM

GOAL

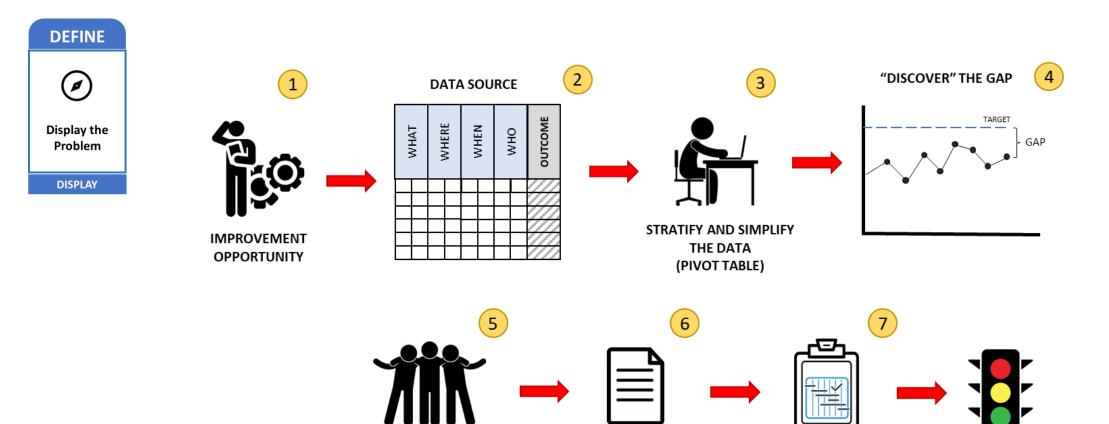
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KEY OUTPUTS

- Write Business Case
- High level map of current state (As-Is)
- Involve process Owner
- Select team



SELECT THE TEAM

PROBLEM STATEMENT

DATA DRIVEN

ACTION PLAN

(GANTT CHART)

TOLLGATE

MEASURE



Quantify the Problem

QUANTIFY

- The project team assesses the current baseline performance of the problem, collecting and interpreting the available data on current performance.
- This often leads to a redefining of the problem to focus on the most pressing or 'vital few issues.'
- Measure the current process and decide what to improve. We are also collecting data about defects and their potential causes.
 The process map may need further detail.
- **Defects analysis** is used to determine whether the process contains any special causes and is stable.
- Before calculating the sigma level of the process, **special causes** and **stability issues need to be solved**.

MEASURE

QUANTIFY THE PROBLEM

GOAL

 Understand the flow activity, pain points, waste and impacts

KEY ACTIVITIES

- 1. Map or layout the detailed current state (As-Is)
- 2. Identify waste and/or pain points
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KEY

- · Value added analysis
- Ishikawa
- Pareto
- Data collection
- Process flow mapping

Quantify the Problem

Tools for DMAIC Measure Phase

- Pareto Analysis.
- Data Collection Plan.
- Detailed Process Mapping (AS-IS).
- Value Stream Mapping.
- Spaghetti Diagram.

MEASURE

QUANTIFY THE PROBLEM

GOAL

 Understand the flow activity, pain points, waste and impacts

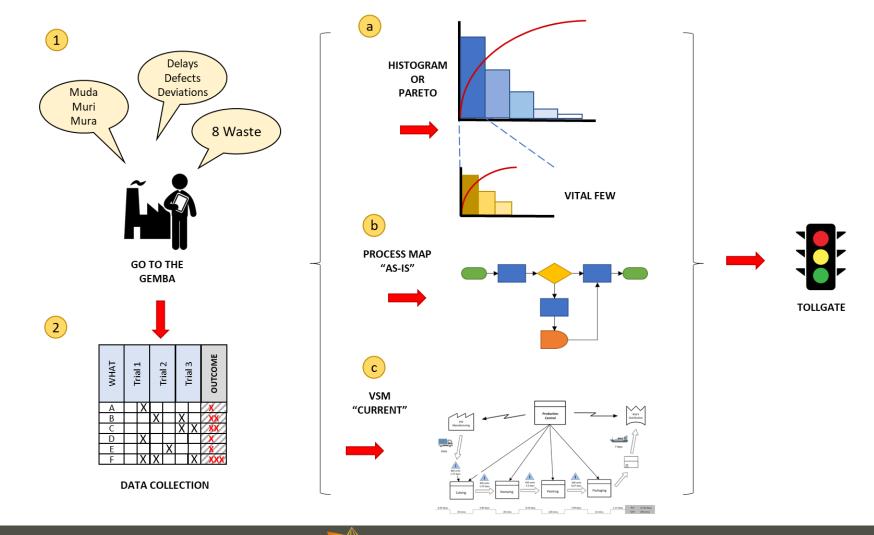
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KEY UTPUTS

- Value added analysis
- Ishikawa
- Pareto
- Data collection
- Process flow mapping





ANALYZE

ANALYZE



Discover Root Causes

DISCOVE

- Collects and uses data to **prove theories** of root cause or causes of the problem.
- Take enough time to collect and analyze all the data to determine when, where, what, and how the variation affects the process performance.
- The problem may become more focused, and the charter and scope of the problem definition may have to be changed.
- **Special causes** must be taken care of before we can improve upon the **common causes** of the process. We usually look at the process as **unstable** until the special causes are resolved.
- At the end, the team will have **narrowed down** their potential solutions to a **vital potential few root causes**.

DISCOVER ROOT CAUSES

GOAL

- Identify priorities
- Map the "To-Be" state
- Layout proposed solutions with impacts

KEY ACTIVITIES

- 1. Prioritize opportunities
- 2. Team brainstorming
- 3. Select solutions from the analysis
- 4. Conduct change impact assessment
- 5. Analyze the Process Risks (FMEA)

KEY

- Solution defined
- Baseline measured and root cause identified
- Priorities and Risks identified

ANALYZE

DISCOVER

Root

Causes

Tools for DMAIC Analyze Phase

- Calculating Sigma Level.
- Graphs and Charts.
- Brainstorming.
- Stratification.
- Histograms.
- Box Plots.
- Scatter Diagrams.
- Cause and Effect Diagrams.
- 5 Why Analysis.
- Failure Mode and Effect Analysis (FMEA).
- Impact Control Matrix.
- Process Modeling and Simulation.

ANALYZE

DISCOVER ROOT CAUSES

GOAL

- Identify priorities
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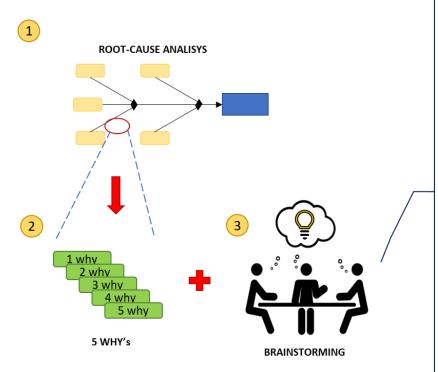
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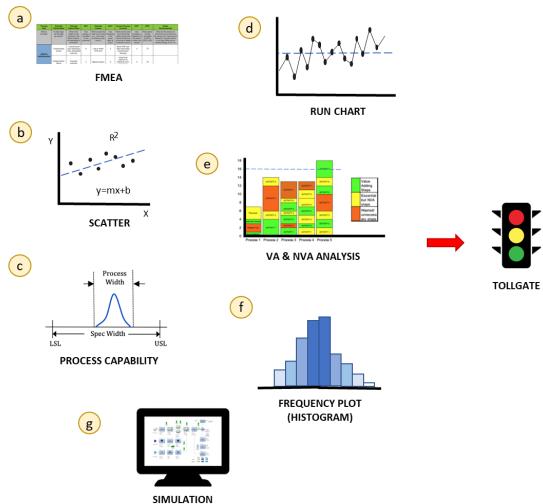
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KEY OUTPUTS

- · Solution defined
- Baseline measured and root cause identified
- Priorities and Risks identified







IMPROVE



Implement Relentessly

IMPLEMENT

- This is when the project team begins the remedial journey and begins acting on what they have learned by making improvements.
 The team will:
 - Generate alternative solutions.
 - Design the solution.
 - Prove the effectiveness of the solution.
 - Implement the solution.
- Determine which of the many available solutions should solve the root cause, or causes, of the problem.
- Develop implementation plans, conduct a pilot run of the changed process, and develop the best levels for the process to maintain a consistent output.
- The results are **verified** and **measured** at this point to ensure that the **selected solution will work**.

IMPROVE

IMPLEMENT RELENTESSLY

GOAL

- Pilot the "To-be" and implement the improvement
- Start small, then escalate

KEY ACTIVITIES

- 1. Determine if a pilot test is required
- Conduct the pilot (or simulation) and review potential risk
- 3. Make necessary changes
- 4. Involve all team members
- 5. Execute plan

KEY OUTPUTS

- Implementation
- Redefine KPI's
- Change management plan
- "To-Be" documentation



Tools for DMAIC Improve Phase

- Brainstorming
- Solution Matrix
- Barriers and Aids Chart
- Pilot Study
- Mistake Proofing
- Benchmarking
- Pugh Matrix
- Process Modeling and Simulation

IMPROVE

IMPLEMENT RELENTESSLY

GOAL

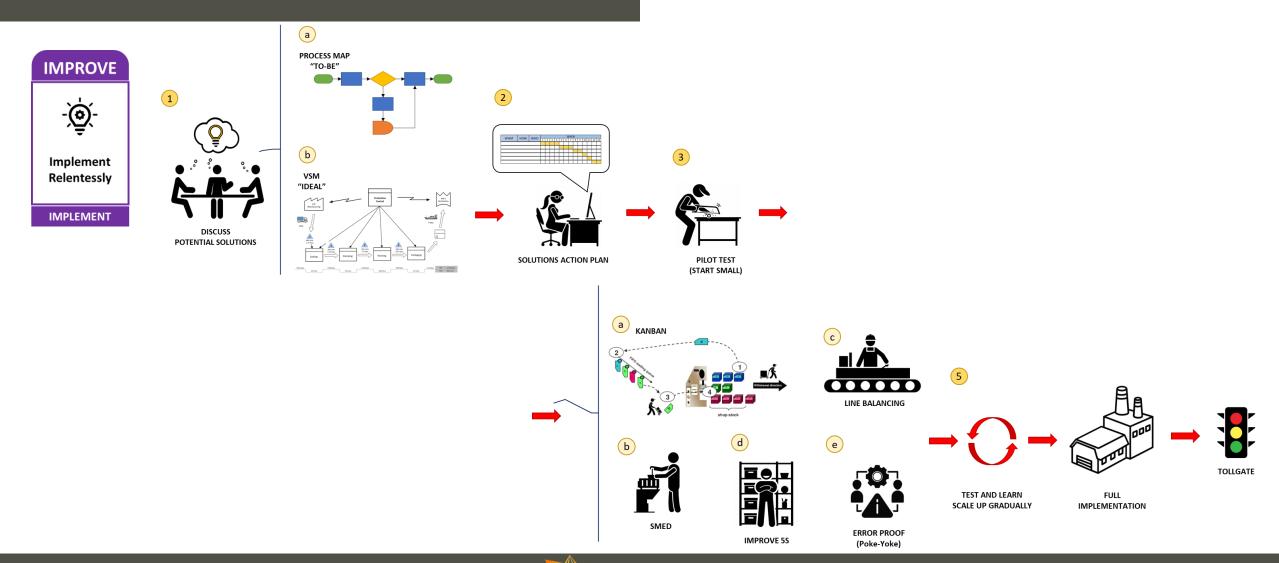
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Assurance to Sustain

SUSTAIN

- The control phase is when the project team ensures we held gains made during the improve phase, and the problem does not recur.
- Prevent the improvements made from **slipping back** to the original level.
- Use proven tools to ensure that the process stays in a **controlled state**. From statistical control charts to audit plans that will control the **process parameters**.
- The final documentation changes, training, and methods of monitoring the process are determined and implemented.
- Consider plans for **future improvement** and **lessons learned** at the end of the project.

CONTROL

ASSURANCE TO SUSTAIN

GOAL

- Process solutions are embedded and sustained
- · Sustain the change

KEY ACTIVITIES

- 1. Scale up the new process
- 2. Create system to monitor and controls
- 3. Update relevant documentation that impact other areas
- 4. Update Targets, KPI's
- 5. Hand off to the process owner

KEY OUTPUTS

- CI Business Case Closure
- Documentation required
- Process owner takes over





Assurance to Sustain

SUSTAIN

Tools for DMAIC Control Phase

- Identify control subjects
- Establish a measurement for control
- Establish standards of performance
- Measure actual performance
- Compare actual measured performance to standards
- Take action on the difference
- Process Control Plan
- Control Charts
- Shift Production Controls (Production Reporting)

CONTROL

ASSURANCE TO SUSTAIN

GOAL

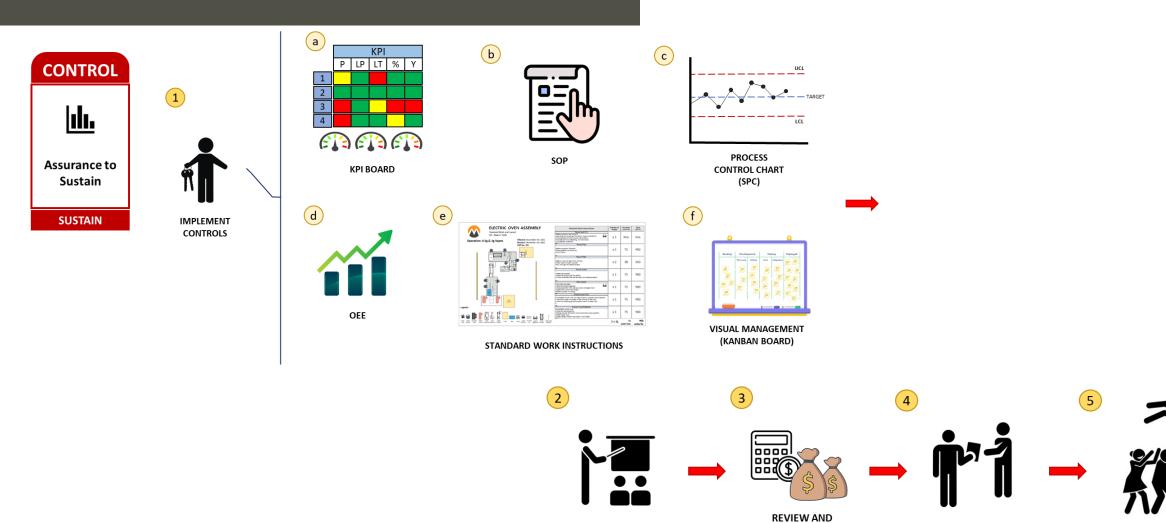
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TRAIN STAKEHOLDERS

HAND OFF

TO PROCESS OWNER

CELEBRATE & LESSONS LEARNED

RECALCULATE HARD AND

SOFT GAINS

Impact of Lean Six Sigma and DMAIC Methodology

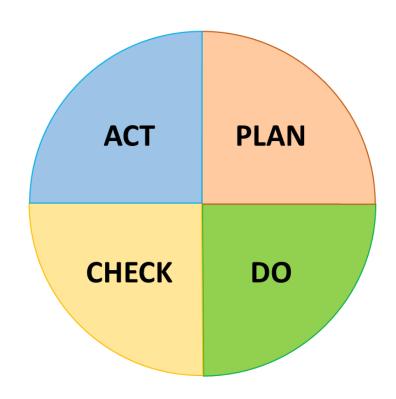
The Lean Six Sigma DMAIC methodology provide a framework to assist organizations in attaining superior quality, sustainable results, and financial returns. They do this by:

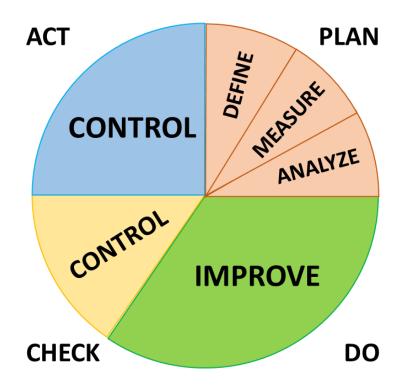
- 1. Assuring that **quality thinking** becomes the way of doing business, creating a focus on customers, and building customer loyalty.
- 2. Applying **proven tools** to improve goods and services and achieve breakthrough performance.
- 3. Defining process performance **metrics** that tie to organizational goals.
- 4. Creating a focused **lean culture** that is **fun** and provides a pragmatic way to achieve greater levels of process quality.
- 5. **Identifying** projects to drive the improvement that will yield superior quality and sustainable results.

Differences Between PDCA and DMAIC

| | LEAN: PDCA | | SIX SIGMA: DMAIC |
|-------|---|----------|--|
| PLAN | Detect improvement opportunity, do a quick root cause analysis, identify potential root causes and potential contermeasures | DEFINE | Define problem, have sponsor and champion, schedule toolgates, establish CTQ metric and a |
| | | Tollgate | preliminary problem statement |
| | | MEASURE | Choose outcome indicator, baseline metrics, and areas of opportunity |
| | | Tollgate | |
| | | ANALYZE | Root cause analysis and other testing tools (Cause-effect, Hypothesis testing if needed) |
| | | Tollgate | |
| DO | Implement the countermeasures and/or improvement initiative, test and verify the improvement | IMPROVE | Brainstorm the potential solutions, verify the root causes, implement, perform a pilot test. |
| | | Tollgate | |
| СНЕСК | Review the results | CONTROL | Review results, report implementation, adjust where necessary. Hand off and close project. |
| ACT | Adjust where necessary, implement and report results | | |

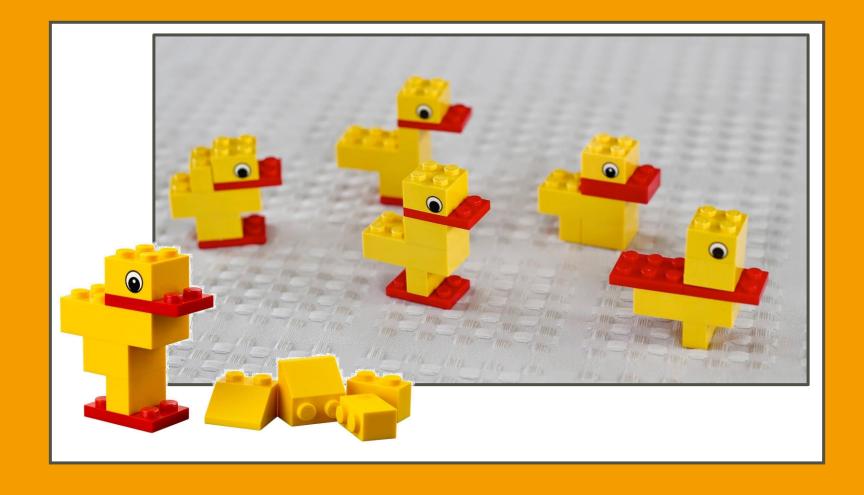
Differences Between PDCA and DMAIC





LEARNING HUB OOS Ducky Duck

LEGO Defect Process Control

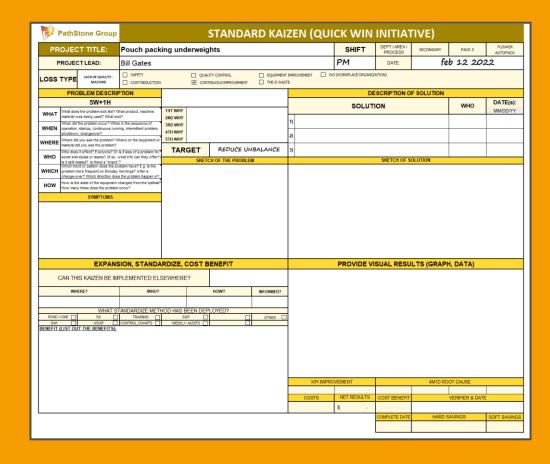


TOOLBOX



Kaizen Project Template

Kaizen Project Template

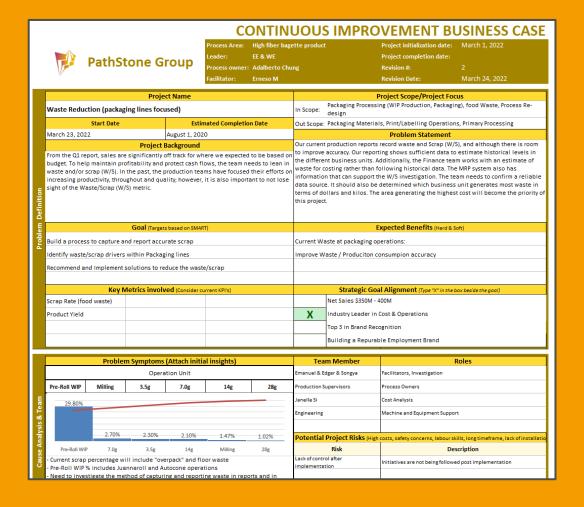


TOOLBOX



Business Case (Project Charter)

Business Case Project Charter Template



How do we inspire the Continuous Improvement Culture?

PathStone Group CI Principles



No Idea is a bad Idea



Speak with data, manage by facts



Good processes bring good results



Teamwork is the engine



Never give up

Takeaways

- The DMAIC methodology is a guide to keep the team and project moving forward efficiently. We often refer to the DMAIC steps as the "boss of the project."
- Start small, focus in "quick wins" or the "low-hanging fruit". When teams gain experience, they will be able to tackle more complex improvement opportunities.
- Change management is crucial. Study "The lear Transformation Strategy"
- PDCA versus DMAIC, they are quite similar; in the practical environment a blend of PDCA with DMAIC can pull the best of both worlds.



Thank You



PathStone Group



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THE CONTINUOUS IMPROVEMENT MODEL

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Reference: Focused Excellence by Edgar Anaya
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A Practical Tool Book for Business Competitiveness and Lean Transformation